



SavvyAcademy LMS Helps Lloyd Gosselink Offer Individualized Training Paths for a Reasonable Price

Client

Lloyd Gosselink Rochelle & Townsend, P.C.

- Maritta Terrell,
Trainer/Help Desk Specialist

Challenge

- The firm was looking for a way to provide individualized, targeted, user-driven trainings through a robust LMS that could be easily updated with firm-provided content and supported by a company with outstanding customer service.

Solution

- SavvyAcademy LMS

Results

- Trainer Maritta Terrell has been able to craft learning paths for various groups in her firm; has streamlined new hire training demands; and appreciates the constant updates of available content.

I have recommended SavvyAcademy LMS frequently to other firms because the premise of the Savvy LMS works: it is easy to use, the support is AWESOME (the best vendor support I've seen anywhere for legal products), and the price is very reasonable."

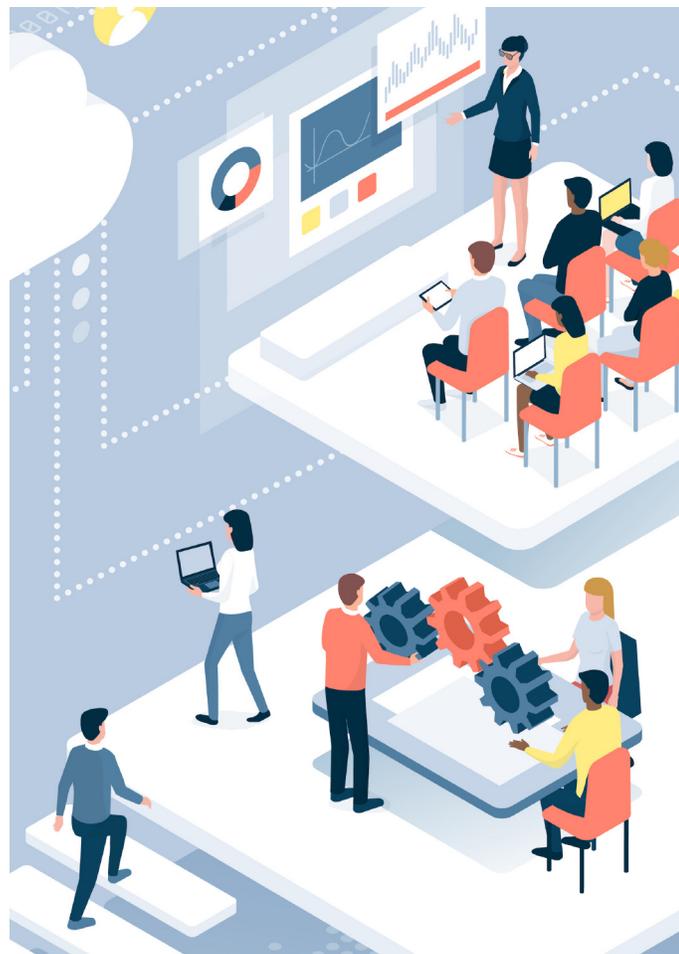
Maritta Terrell,
Trainer/Help Desk Specialist

THE STORY

Challenge:

Maritta Terrell was looking to achieve the following in her training program:

- Offer classes to users who could take the courses and test themselves on their own time without the need for a teacher- directed class
- Track in a database automatically when a class/course was taken, as well as the results of quizzes and tests
- Enroll users as needed for new programs or learning paths
- All priced through a robust LMS that was reasonable for a small- to mid-sized firm





Solution:

Maritta's firm became a SavvyAcademy LMS subscriber and she reports:

- SavvyAcademy LMS is simple to use.
- We can add our own PowerPoint and Word documents, in addition to videos and many other resources.
- The documentation and courses are continually updated by Savvy.
- SavvyAcademy LMS is a reasonable price for a small firm compared to many of the others.
- SavvyAcademy LMS can do most of the same things as other, more expensive LMS products (i.e. reports, learning paths, history, enroll students, test courses out before publishing, etc.).
- The webinars that Savvy Training & Consulting does every month get put on my LMS and I can choose to publish those excellent webinars as needed for our requirements.

Results:

Maritta has used SavvyAcademy LMS to achieve the following:

- **Introducing the LMS to the firm:** When we introduced SavvyAcademy to the firm, we made it mandatory for all support staff to complete 11 courses so they could learn how to use and search for classes. This spurred many on to look at other courses available from Savvy.
- **Learning Paths:** We are now working on creating learning paths in the LMS for various groups.
- **New Hire Training:** I am working on a process in which the user would watch a video or two, and then I would meet with them and direct what they've learned to practical, real office procedures (flipped learning concept). We are also using it to assure that new hires watch the video that our in-house employment attorney produced.
- **Ongoing Training:** Again, using the flipped learning method, I plan to assign courses for students to watch before they come to the training room. Then we will go through an exercise that consolidates what they learned in the course video, and bring up questions they encounter doing the exercise, with me (the trainer) right there available to answer the questions as needed.



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